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## Register

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PUBLIC NOTICE

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ADOPTED RULES & REGULATIONS -POLICY AND PROCEDURE MANUAL THE ECONOMIC DEVELOPMENT LOAN FUND NORTHERN MARIANA ISLANDS

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The Acting Deputy Director of Commerce & Labor on behalf of the Chairman,

Hardhern Harisan Edwards Pairlie Marie . . . . . . Economic Development Loan Fund Board, pursuant to Executive Order Number Ten, PROPERTY AREAD AFTERNAME

wishes to advise the general public the adoption of the Rules and Regulations Englisher Criesis for Parele. Public Nector

of the Economic Development Loan Fund, Commonwealth of the Northern Mariana Islands.

#### THE ADOPTED RULES AND REGULATIONS INCLUDES THE FOLLOWING SUBJECTS:

#### Establishment and source of funds

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Copies of the adopted Rules and Regulations may be obtained from the Acting
Deputy Director, Department of Commerce & Labor.

Date

Jose C. Ayuyu
Acting Deputy Director
Department of Commerce & Labor



### Commonwealth of the Northern Mariana Islands Office of the Governor

Saipan, Mariana Islands 96930

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POLICY AND PROCEDURE MANUAL THE ECONOMIC DEVELOPMENT LOAN FUND NORTHERN MARIANA ISLANDS

ESTABLISHMENT AND SOURCE OF FUNDS:

The Covenant for the establishment of a Commonwealth of the Northern Mariana Islands, as signed on February 15, 1975, provides for the establishment of an Economic Development Loan Fund, pursuant to Article VII, Section 702(c), et. seq. The main sources of funds shall be received from the U.S. Government per the Covenant, pursuant to Article II, Section 5 and Article III, Section 9A, Constitution of the Northern Mariana Islands, however, such does not prohibit monies from any other sources. The Covenant being vague and general in certain respects, leaves much of the details for the establishment and administration of the Economic Development Fund to the Government of the Northern Mariana Islands. Accordingly, the various laws of the Commonwealth of the Northern Mariana Islands must be examined from time to time. The policies and procedures contained herein will be subject to change from time to time by the Board of Directors and approval of the Governor to comply with the various laws and with the economic development and demands of the Northern Mariana Islands.

#### II. PURPOSE OF FUNDS:

The purpose of the Economic Development Loan Fund, hereinafter

referred to as the "Fund", shall be used to develop the economic resources needed to meet the financial responsibilities of local self-government. Further, out of the funds as provided by the Federal Government, pursuant to the Covenant, as used to establish an Economic Development Loan Fund, \$500,000.00 each year will be reserved for small loans to farmers and fishermen and to agricultural and marine cooperatives. Further, \$250,000.00 each year must also be reserved for a special program of low interest housing loans for low income families. Section 704 of the Covenant further provides that funds not expended or obligated by the Government of the Northern Mariana Islands during any fiscal year will remain available for obligation or expenditure in subsequent fiscal years for the purposes for which the funds were appropriated. Monies from other sources will not be subject to the restrictions contained in the Covenant. The objective of the Fund as stated herein, shall be a long range objective. Accordingly, the funds shall be used to make loans or guarantees which are commercially feasible and in which there will be a high degree of success. All loans or guarantees will be viewed in the light of it being a profitable loan or guarantee based on similar standards as used by other financial institutions within the Northern Mariana Islands. Although it is intended that the Fund become a commercially profitable fund, its purpose is not to compete with the other financial institutions on the islands. It must be a profitable fund in order to sustain itself in future years which in turn would allow further economic development of the Northern Mariana Islands.

#### III. GENERAL POLICY FOR LOANS:

All loans made by the Board through recommendation of the Loan Committee shall be for the purpose of promoting economic development in the Northern Mariana Islands. Loans to farmers and fishermen and to agricultural cooperatives need not be for high commercial purposes, but such loans to farmers or fishermen shall not be for their personal use, hobbies, or non-commercial purpose, but must be used for the development of their crops or fishing catches for commercial purposes. All loans made shall conform to the lending policies established hereby. Loans granted shall be on a reasonable and prudent basis and it is important that all loans must be economically feasible with a substantial degree of success of the particular venture. It is important that no loan be granted without some sort of equity investment on the part of the loan applicant. It is important that the loan applicant demonstrate, through such equity investment, that the particular project is important enough to risk his own capital and assets.

#### IV. GUARANTEES:

The Board shall also have the authority to guarantee loans, provided that such loans are made by financial institutions authorized to do business in the Northern Mariana Islands and such loans by the financial institution satisfy the same requirements of a direct loan approved by the Board.

#### V. MANAGEMENT:

A. Members of Board: The affairs of the Fund shall be managed

by a Board of Directors, eight (8) in number of which, three shall be ex-officio without voting power representing the Department of Commerce and Labor, Department of Natural Resources and the Attorney General. Ample representation shall be from the business community and at least two of which shall be representing the commercial banking community (from a bank or savings and loan authorized to do business in the Northern Mariana Islands and which its deposits are Federally insured) and one each representing the Chamber of Commerce, the public sector and the administration. All Directors shall be appointed by the Governor of the Northern Mariana Islands. The representation of the commercial banking community on the Board shall be on a rotation basis among all the commercial banks or savings and loans duly licensed to do business in the Northern Mariana Islands. During the first year of operation of the Fund, the members of the Board shall serve staggered terms: One member shall serve for one (1) year, another for two (2) years, and the balance of the membership shall be for three (3) years. Each member replacing a Board member after his original term, shall serve a period of three (3) years. The Governor shall determined the initial terms of the Members of the Board and insure that the appointment comply with Public Law 1-8, Title 1(A), Chapter 1, Administrative Provision.

B. Chairman, Executive Director and Loan Committee: The Board shall select a chairman from among its membership and shall select an Executive Director for the Fund who shall be the working or operational officer of the Fund and who shall manage the day-to-day operation of the Fund. The Chairman shall have no vote except when

necessary to break tie votes. The Board shall, from time to time, establish policies with the approval of the Governor for the conduct of the Fund and shall be accountable to the Governor for the affairs of the Funds. The Board shall establish a Loan Committee of three (3) members, whose members shall be selected by the Board and shall consist of the Executive Director, one (1) Board member representing the business community and one (1) Board member representing the commercial banks, the balance of the members and such other members from the community, or from any other sources or from the working or operational officers or employees of the Fund, taking into consideration the business and financial background and experience of each committee member. The Loan Committee shall be chaired by the Executive Director who shall have no vote except when necessary to break a tie vote.

- C. Loan Committee Purpose: The purpose of the Loan

  Committee shall be to review all loan applications on a monthly basis

  and make its recommendations to the Board as to the approval, disapproval

  or other conditions concerning any loan applications. The staff of

  the Fund shall compile and obtain all necessary information for a

  complete loan application to be reviewed by the Loan Committee.
- D. <u>Board Vacancy</u>: Each Board member as selected shall serve his full term unless the position is vacated by death or by voluntary resignation. Any vacancy shall be by appointment by the Governor. A Board member may be removed prior to the end of his term by a two-thirds (2/3's) vote of the Board of Directors, and by concurrence of the Governor.

#### VI. DUTIES OF THE BOARD AND THE LOAN COMMITTEE:

- A. Accounting and Investments: The Board shall maintain such separate accounts deemed necessary in a bank or savings and loan which is a member of the Federal Reserve System or the Federal Insurance Deposit Corporation. The Board shall also maintain appropriate accounting records consistent with U.S. banking standards. The Board shall have the authority to invest in such interest bearing accounts or securities as it deems appropriate and prudent. The Board shall not allow investment of the funds directly in a private business enterprise through purchase of stock equity. All property of the Fund shall be deemed to be the property of the Government of the Northern Mariana Islands.
- B. <u>Income:</u> The Board shall cause to be collected and obtained:
  - All monies to be received by or on behalf of the Fund in respect to repayment of any loan made and the interest collected therefrom.
  - 2. All monies arising from property or investments acquired by or invested by the Board.
  - 3. Other monies due and payable to the Fund.
  - C. <u>Disbursements:</u> The Board shall pay out of the Fund:
    - 1. Amounts of loan approved by the Credit Committee or by the Executive Director within the policy guidelines established by the Board.
    - 2. Amounts for the making of investments.

- incurred or expended by or on behalf of the
- D. <u>Checks:</u> All checks issued by the Fund in payment of the expenses or obligations shall contain two (2) signatures, one (1) of which shall be by the Chairman or Vice-Chairman of the Board of Directors, and the other by the Executive Director or other officer of the Fund with check signing authority as approved by the Board of Directors.
- E. Responsibilities of Executive Director: The Executive Director of the Fund shall be responsible for the day-to-day operation of the Fund and shall report to the Board. Further, the Executive Director shall maintain appropriate ledgers, records, documents and papers commensurate with good accounting practices for the Fund. The Executive Director shall institute tickler and follow-up systems on the collection of accounts, and prepare monthly reports to the Chairman of the Board of Directors including Balance Sheets, Profit and Loss Statements, Cash Available for Loans and Status of Receivables, Status of Loan Reports, Delinquency Reports, and other reports as deemed necessary by the Board. Separate independent financial statements concerning the Fund shall be made annually, or periodic statements by a certified public accountant shall be given to the Board if they deem it necessary to be received more often than annually.
- F. Functions of Loan Committee: The Loan Committee shall neet monthly to review and consider all loan applications as to whether

or not the loan satisfies the purpose of the Economic Development Fund, namely, that such is for the economic benefit and welfare of the Northern Mariana Islands. Further, Loan Committee shall determine whether or not the loan is commercially feasible and whether or not the loan applicant is worthy of the loan and has the necessary pay-back ability and whether or not such meets criteria and standards of the procedures set forth herein.

employ an attorney qualified to practice within the Northern Mariana

Islands to counsel the Board as to legal matters concerning any loan,
the preparation of the necessary documents for the loan and representing
the Board on any or all legal matters pertaining to the operation of the
loan fund The Board shall see that the firm as employed shall be
qualified, competent and have experience in the area of real estate and
financing. The Board may also employ a certified public accounting
firm to review and audit the books, accounts and ledgers of the Fund
and such firm shall also make any recommendations to the Board as such
firm deems necessary.

#### VII. PROHIBITED LOANS:

A. Two Directors - Conflict of Interest: No loan shall be made to any corporation, company, association, partnership or legal entity in which any two (2) Directors shall have any interest or benefit therein, whether directly or indirectly. Such loan shall also be prohibited if two (2) or more of the Directors have members of their immediate family

such as brothers, sisters, spouse, parents, parents-in-law, brothers-in-law, sisters-in-law or children have an interest in shall receive any benefit whatsoever in the approval of such loan.

B. One Director - Conflict of Interest: A loan may be granted by the Board in the event only one (1) Board member has an interest in the granting of such loan provided that no loan shall be granted if such Director is an Officer, Director, partner or major stockholder (1/3 controlling interest) of the applicant; however, such Director which has an interest in the granting of such loan shall disqualify himself and shall not participate in any way whatsoever in the presentation of such loan application or in influencing the Board in any way whatsoever. Roard member shall not and shall be prohibited from discussing the merits or any reasons favoring the granting of this loan application with any members of the Board or Executive Director or employees of the Fund. Any Director shall disqualify himself in the event such Director has an interest or shall benefit from the granting of such loan in any way whatsoever, either directly or indirectly. Such Director shall also disqualify himself as contained herein in the event members of his immediate family, namely by or through his spouse, brothers or sisters, parents, parents-in-law, brothers-in-law, sisters-in-law or children, have an interest in the granting of such loan.

#### VIII. BASIC TERMS OF LOANS OR GUARANTEES:

A. <u>Commercial Purpose</u>: All loans shall be for the purpose of commercial development, whether it be for high commercial purposes, or small loan aids to farmers, fishermen or cooperatives. No loans or

guarantees shall be made to or for any person for hobby, personal entertainment or personal pleasure. Loan or guarantee applicants shall obtain a business license relating to the purpose of the loan prior to any disbursement of monies if the loan is granted or before the guarantee becomes effective. Before a loan guarantee is approved by the Board, such loan by the financial institution shall satisfy the same loan criteria hereunder.

- B. <u>Security:</u> All loans, regardless of amount, shall be secured by an interest in real property (in fee simple or leasehold interest), or personal property as follows:
  - 1. First Mortgage on Real Estate: Whenever possible, all loans will be secured by a first mortgage or deed of trust interest in the fee simple interest or leasehold interest in real property. The loan to value ratio of any assets given as security shall not exceed eighty percent (80%) of value of the assets or the purchase price of the real estate, if applicable, whichever is lower.
  - interests should be discouraged, but may be allowed only if such loan application is highly and strongly economically feasible, that the loan applicant has a good credit rating and good repayment ability, and that the total outstanding principal debt of any first security interest on the asset plus the second mortgage amount will total no more than

- in real estate, or the purchase price, if applicable, whichever is lower.
- shall the Board approve or allow a third mortgage or security interest or any other lesser interest on real estate unless such third or lesser security interest is not the main sources of security for the loan and the Board receives a security interest on real property pursuant to the requirements for a first or second mortgage as set forth above.

  Further, that the loan itself can stand and be justified solely on the security requirements for first or second mortgage, and that the taking of a third or lesser security interest is merely additional security for assumance of repayment.
- 4. Chattel Mortgage: Loans may be secured by a chattel mortgage or a security interest as allowed by law on personal property provided that such loan shall not exceed fifty percent (50%) of the value of such personel property, or of the purchase price thereof, whichever is lower, and provided such chattel mortgage or security interest is a primary security interest. Crops or agricultural products such as crop, livestock, poultry and fish shall not be used as security for any loans whatsoever due

to each perishable nature.

- 5. Use of Funds: Any reference as to the purchase price as set forth above shall mean that the loan shall be used for the purchase of such goods, materials, supplies, equipment or real property as the case may be and such shall not mean the purchase price of any property previously owned by the loan applicant and being put up as security.
- C. Loans to Farmers or Fishermen or Cooperatives: No individual farmer, fisherman or cooperative shall receive such individual small loan without security as set forth above.

#### LX. TERM OF LOANS:

- A. <u>Real Estate Mortgage:</u> If secured by first mortgage, maximum term of twenty (20) years.
- B. Real Estate Mortgage Second Mortgage: If secured by second mortgage, a maximum term of seven (7) years, unless the second mortgage interest is not the primary security of the loan but is secured by a first mortgage on real property and that such first mortgage is sufficient security and justification for the loan in itself.
- c. <u>Personal Property Security Interest</u>: If secured by a personal property security interest, a maximum term of three (3) years.

#### X. SCHEDULE OF PAYMENTS AND PENALTIES:

- A. Term and Payment of Loans: The Board shall have the discretion to determine the term of the loan, provided that such shall not exceed twenty (20) years depending upon the type and quality of the security for the loan, and pay-back of the loan method and manner of repayment. The loan shall not be structured to provide for only principal and interest payments on an annual basis and in no event shall any loan be structured so that the loan applicant shall be allowed to pay only interest on the principal each month for a period in excess of one (1) year. For the purpose of agricultural loans only, additional grace period may be granted on a case by case basis.
- B. <u>Late Payment Charges:</u> Late payment charges shall be assessed in the event any payments are late at the rate of five percent (5%) of the principal and/or interest installment due and payable.
- C. <u>Prepayment:</u> No prepayment penalty shall be accessed on payments.

#### X1. APPRAISAL:

The value of all property being given as security, whether it be real property or personal property, shall be done by an independent appraiser acceptable to the Board. The Board shall examine the qualifications of the appraiser to determine whether or not his work product is acceptable. Generally, any appraisal reports on real property shall be done by an appraiser whose work product is acceptable to at least two (2) financial institutions on Guam or the Northern Mariana Islands. As to any personal property which is not being

purchased with the loan proceeds, then such personal property being given as security shall be appraised by two (2) independent appraisers whom the Board deems acceptable. The lower figure of the two independent appraisers of the personal property being given as security shall be used by the Board to determine whether or not the personal property has adequate value for the purposes of securing the loan.

#### XII. LOAN DOCUMENTATION:

The loan documentation shall be prepared by an attorney for the Board and whenever possible, the documentation shall be standardized. The documents shall include but not be limited to a promissory note, mortgage, loan agreement, assignments, etc., as shall be approved by the attorney and recommended to the Board.

#### XIII. LOAN APPLICATIONS:

A. \*ualifications of Applicant: An application for a direct or guaranteed loan may be submitted by U.S. citizens or U.S. National having at least a one (1) year residency in the Northern Mariana Islands, a citizen of the Northern Mariana Islands, or a partnership or association wholly owned by citizens of the Northern Mariana Islands, or a corporation organized under the laws of the Northern Mariana Islands of which at least fifty-one percent (51%) of the capital stock outstanding and entitled to vote is owned and held by U.S. citizens or citizens of the Northern Marianas, or by a U.S. corporation, properly licensed and registered under the laws of the Northern Mariana Islands. No loans shall be made to any public

commission or authority or any other legal entity or organization which is a part of a political subdivision of the Commonwealth of the Northern Mariana Islands or any other government. The loan applicant must:

- 1. Have demonstrated historically good moral responsibility.
- 2. Have good financial responsibility.
- 3. Have shown through previous acts and a history of his business, the ability to operate his/her business successfully, regardless of whether or not the loan shall be for a new business venture unrelated to the present loan applicant's business.
- 4. Show loan applicant's past financial records of its existing business and the future aspects indicating the loan applicant's ability to repay the loan.
- 5. Have the amount of loan equity contribution to the loan project.
- 6. And any other criteria which will relate to the success of the business, the credibility of the loan applicant and other factors as the Board may require or determine from time to time.
- B. Economic Development: All loans must satisfy the Board that the loan will be beneficial, desirable and necessary to develop the economy of the Northern Mariana Islands. The following are some guidelines or criteria which the Board shall consider:
  - 1. Creation of employment.

- 2. Replacement of imports.
- 3. Reduction in consumer prices.
- 4. Creation of needed facilities and services.
- 5. Creation of exports.
- 6. And such other criteria as the Board may establish.
- C. <u>Farmers or Fishermen Loans</u>: As to the granting of small loans to farmers and fishermen or cooperatives as set forth in the Covenant, a small loan shall mean such amount as the Board shall determine from time to time. The granting of such small loans to farmers and fishermen or cooperatives must satisfy the Board that such is necessary, or beneficial to the development of the economy of the Northern Mariana Islands, and the following are some guidelines or criteria which the Board shall consider:
  - 1. Creation of employment.
  - 2. Replacement of imports by way of providing produce or food products at a commercial level.
  - 3. Reduction in consumer prices.
  - 4. Creation of needed facilities and services.
  - 5. Creation of exports.
  - 6. And such other cirteria as the Board may establish.
- D. Loan Application Forms: All loan application forms shall be provided by the Board to loan applicants. Applicants for loan guarantees shall also fill out the same loan application forms and provide other information that the Board may require. The forms shall be standardized as much as possible and may be altered from time to

time upon the discretion and needs determined by the Board. The forms shall attempt to obtain necessary information relating to the personal finances of the loan applicant and the principal officers or stockholders of any legal entity applying for a loan. The forms are attached hereto as Exhibits, and are samples of what is desired and loan applicants may deviate or alter the format as the case may be provided the Board receives the information thesired.

- E. Other Required Information: Financial statements, appraisal reports, information sheets and credit check authoriaxtion shall be filed at the time applicant submits fits loan application.
- F. Denial from Private Financial Institution: As one of the eligibility requirements, the loan applicant shall produce evidence that he has made efforts to obtain a loan from a commercial lending institution and that such commercial lending institution has denied the granting of such loan. The loan applicant shall file with the loan application a written statement from such commercial lending institution setting forth the reasons for the denial of the loan. The Board shall not guarantee any loan for any applicant unless the commercial lending institution would not grant the loan without such guarantee by the Board. The Board shall seriously consider the reasons the commercial lending institution denied the Boar for such reasons may be similar justification for the Board to deny the loan or guarantee itself, for such reasons including but not limited to poor credit, low repayment ability, high risk, etc.

G. Filing: All loan applications are to be filed with the Executive Director.

#### H. Credit Underwriting Criteria:

- No loans shall be granted unless the Executive Director has exhausted every possible examination of the loan applicants and its principal officers or stockholders credit standings. All sources, including banks, credit cards and other information, shall be examined and the Board shall obtain authority from the loan applicant to send letters requesting credit information.
- No loan applicant shall be granted a loan if such person has been adjudicated or has filed bankruptcy or any sort of proceedings concerning the discharge of debts due to the inability to pay the same within three (3) years from the date of filing the loan application.
- 3. No loan applicant shall be granted if in default of any debt, loan or obligation whatsoever at the time of filing the application and that the loan applicant does not have a material history of defaults in its previous loans or other credit without justification.
- 4. Unless for good cause shown, no loan applicant shall be qualified for a loan in the event any foreclosure proceedings were instituted or commenced against the

prior to the filing of the loan application. This
paragraph applies if such proceedings were merely
instituted but not completed for one reason or another.
For "good cause" shall mean that the proceedings
were instituted by the creditor as the result of
some mistake or as a result of something beyond
the control of the loan applicant and that the loan
applicant was without fault.

- 5. No loan applicant shall be qualified for a loan in the event any property was actually foreclosed upon, taken and sold at foreclosure sale to satisfy any debt owed to a creditor and that such sale occurred within the last five (5) years of the loan application as filed.
- 6. No applicant shall be qualified for a loan in the event a judgment has been filed or made by any court against the loan applicant for a debt or obligation owed to a creditor and that such judgment was filed or made by a court within three (3) years of the loan application as filed.
- 7. The Board shall take into consideration any notices of default, other facts or information, or any other defects in the credit rating or comments made by any other creditors. The Board shall determine whether

or not such shall materially effect the loan applicant's request for a loan.

- I. Repayment Ability: The repayment ability of the loan applicant shall be of primary concern to the Board for the granting of such loan. The profits, income and proceeds from the business in itself in which the loan proceeds are used shall be the primary source of the loan applicant's repayment ability. The Board shall also be entitled to consider the loan applicant's personal repayment ability from other sources. Assignment of proceeds or income from other sources may be used by the Board as security for the repayment of the loan.
- J. Experience: The new business in itself and the proceeds for which the loan shall be used shall be examined in the light of the experience of the loan applicant. Unless the loan applicant can justify which the loan would be used shall be considered as a material reason for the disapproval of the loan.
- K. <u>Projections</u>: The loan applicant shall make projections and feasibility studies to the satisfaction of the Loan Committee and the Board. The assumptions for such projections must be clearly set forth, defined and explained so that the Board and the Loan Committee shall have a clear understanding of the method, manner and basis of the projections and studies. All projections or feasibility studies shall be realistic and conservative in nature.

#### XIV. INVESTMENT EQUITY:

No loan shall be granted without any investment equity in the particular business or product or personal property to be obtained or invested in by the loan applicant. The investment equity shall be in the form of either: (1) cash, (2) personal property, or (3) cash plus the remaining interest in the asset or property given as security. The remaining interest in the asset shall be the difference between the loan amount, and the value of the assets given as security or its purchase price, whichever is lower. It is important that the Board require that the loan applicant invest a certain amount of money or cash for the working capital as part of the investment equity. In no event shall the Board allow any loan without the loan applicant having investment equity of at least ten percent (10%), even if the value of the asset being given as security has sufficient value to exceed the loan ratios required herein.

#### XV. AMOUNT OF LOAN:

Any commercial loan to the loan applicant shall be in such amounts as determined by the Board, however, in no event shall any one loan to any individual loan applicant be made in excess of the following:

- 1. Twenty percent (20%) of the total assets of the Fund during the first year of the Fund.
- Fifteen percent (15%) of the total assets of the Fund during the second year of the Fund.
- 3. Ten percent (10%) of the total assets of the Fund during the third year of the Fund.

4. Five percent (5%) of the total assets of the Fund during the fourth year of the Fund, and for each year thereafter.

#### XVI. LOAN FEES:

- A. Expenses: The loan applicants shall pay all loan fees necessary and incidental to the loan which may include but is not limited to recording fees, notary fees, appraisal fees, cost of the loan applicant's account or certified public accountant in the event such is required by the Board, loan application fees, and one-half (1/2) of the attorneys fees incurred by the Board for the drafting of the loan documents in the making of the loan.
- B. <u>Commitment Fee:</u> In the event a loan applicant desires a loan commitment from the Board for financing of a project, then all the loan applications and approvals must be obtained as though it were a direct loan, however, a loan commitment fee shall be charged equal to the interest rate as decided by the Board of the duration of the commitment, plus such amounts sufficient to cover the full expenses of the Board's attorney's fees and all other incidental costs and expenses relating to the making of the commitment. Such shall be paid at the time the loan is granted or the commitment is made.
- C. <u>Points or Loan Charge</u>: The Board shall assess each loan applicant a service charge for the making of each loan. Said charge being in the minimum of one percent (1%), but not in excess of three percent (3%) of the loan. Such shall be paid at the time of the loan closing. This charge shall not apply to small loans to farmers, fishermen

or cooperatives.

D. <u>Interest:</u> The Board shall assess interest on all loans at the maximum rate as shall be allowed by law.

AMOUNT OF LOAN GUARANTEES: The Board may approve loan guarantees XVII. in the event any commercial financial institution, licensed to do business in the Northern Mariana Islands, makes a loan to a particular borrower. Such loan guarantees shall be only for ninety percent (90%) of the direct loan as made to the borrower by the commercial financial institution, and in no event shall any loan guarantee be approved by the Board if such financial institution requires the Fund place a reserve in excess of twenty five percent (25%) of the amount guaranteed by the Fund be placed with the financial institution. Any funds placed with the financial institution as set forth as herein, shall accure interest at the highest rate obtainable from the financial institution and as may be negotiated by the Board. The fees from the borrower for such guarantee by the Fund, shall be one and one-half percent (1&1/2%) of the amount guaranteed by the Board or the maximum obligation of the Fund in the event of any default. Such guarantee fee shall be paid in full to the Fund by the borrower at the time of the closing of the loan with the private financial institution.

#### XVIII. DISBURSEMENTS:

A. No disbursements shall be made unless all the loan documents have been completed and executed and all fees, charges and other expenses have been paid.

- B. No disbursements shall be made unless the loan applican has produced all the necessary information and copies of any other documents required as part of the loan including but not limited to all insurance policies, releases, etc., and shall have executed all loan documents, notes, mortgages, etc.
- C. All disbursements shall be subject to accounting procedures and policies as adopted by the Board.
- D. In the event it is a construction loan, then with each increment payment, an amount equal to a minimum of ten percent (10%) of the increment shall be withheld to assure that all subcontractors, materialmen and suppliers have been paid. These funds shall be released after sixty (60) days after the project has been completed, provided that the Board or the Executive Director is satisfied that all of the materialmen, subcontractors and other suppliers have been paid.
- E. In the event the loan proceeds involve construction of improvements, then prior to the disbursements of any funds, each increment shall be first approved according to the plans and specifications by the loan applicant or owner. Upon receipt of such approval, then such increment shall be inspected to the satisfaction of the Executive Director or his representative to see that the increment has been completed according to the plans and specifications. Upon acceptance of such increment by the Executive Director, the funds may be dishursed subject to the ten percent (10%) withholding as set forth above. The Executive Director shall be or may be assisted by outside consultants or architects or

engineers concerning the construction of such increments. Such consultants shall be used whenever possible to assure the soundness of any construction. Further, the Department of Public Works, Northern Mariana Islands, shall be required to inspect the increments or construction pursuant to the laws and regulations of the Northern Mariana Islands.

- F. In the event the disbursements involve the purchase of equipment, materials or personal property, disbursements shall be made only upon the loan applicant producing satisfactory receipts and evidences concerning the costs and the receipt of such property.
- G. At all times, the Executive Director and the Board shall assure that no funds shall be disbursed unless warranted and that all the terms and conditions of the loan agreement are satisfied.

#### XIX. INSURANCE:

All loans involving real property improvements as security shall have the necessary insurance proceeds insuring the improvements against any damage, against earthquake, fire, typhoon and any other casualties up to the full insurable value of the improvements provided, that at no time shall the insurance coverage be less than the amount of the outstanding loan balance. As to any construction loan, the loan applicant shall be required to produce a performance and payment bond covering the full value of the improvements and the construction cost. Any real estate loan shall also have title insurance policies if obtainable, naming the Fund as the loss payee. If title insurance is

not obtainable, then an attorney's title opinion or such other assurances shall be obtained by the loan applicant as the Board may require and as approved by the attorney for the Board. The expense of such title insurance, casualty insurance, title opinion, etc., shall be paid solely by the loan applicant.

#### XX. SERVICING OF LOAN:

- A. The Executive Director shall institute such follow-up and tickler systems and accounting systems to assure that all the payments concerning the loans are received. The accounting systems as adopted by the Board shall be followed. Such systems shall include the follow-up on insurance payments, principal and interest payments and production of any financial statements required pursuant to the loan agreement.
- B. All loans shall require at least semi-annual financial reports from all of the loan applicants, plus a status report of the business and the progress of their economic development. However, the Board, at its discretion, may require the loss applicant to submit monthly financial reports and balance sheets to the Executive Director and any other information from time to time showing the progress and status of the loan applicant. The Executive Director, or his representative, shall meet with each loan applicant at lease semi-annually to discuss any problems with the loan applicant and to review his progress. The Executive Director shall submit to the Board such semi-annual progress report, or any other report as required by the Board concerning each loan applicant. The Board may require the Executive Director to submit such reports more than semi-annually if the Board deems it necessary. The Executive Director

shall file with the Board field reports on all loans or individual loans as prescribed by the Board.

C. The Board at its discretion may contract for the servicing and collection of all loans with a financial institution authorized to do business in the Northern Mariana Islands and as insured by the various Federal agencies. The terms and conditions of such servicing agreement shall be determined by the Board.

#### XXI. COLLECTION AND FORECLOSURES:

- A. The Executive Director or his representative shall closely monitor the payment of all loans by the borrowers. All loans shall be due and payable on the first day of each month. If any payment is not received by the thirty (30) day of each month, then the Executive Director or his executive officer shall make personal contact with the borrowers immediately thereafter concerning the payment. The Executive Director shall also send out such letters of notice of default as may be necessary or required pursuant to the terms and conditions of the loan agreements and the various loan documents.
- B. In the event any payments are more than ninety (90) days delinquent, then the matter shall be forwarded to its attorney for collection. The attorney shall be authorized to send such notices and letters of default to the loan applicant to protect the right of the Fund and to minimize delinquencies.
  - C. The Executive Director shall make a monthly report

what notices were given. Prior to the institution of any judicial or other legal proceedings for the actual foreclosure, such shall be first approved by the Board; however, unless good cause is shown, foreclosure proceddings shall be instituted if the loan is more than ninety (90) days delinquent.

- D. The Board shall use every effort to collect the monies due to the Fund and it is intended that aggressive measures be used for collection. It is important that the Fund be maintained in a strong position at all times and that delinquencies remain at a minimum.
- E. In the event a loan is in default, the loan applicant may request or the Board may recommend, a work-out situation with the loan applicant by modifying the terms and conditions of the loan. Provided, however, that such work-out or modification is reasonable and prudent and is to the benefit of the Fund. Commercial reasonableness shall be of a primary concern of the Board in considering any work-out situation.

  Any such amendments for a work-out must be with the approval of the Board. In consideration of such "work-out" or modification, a fee shall be charged by the Board in the amount of one-half percent (1/2%) of the remaining principal balance and such must be paid by the loan applicant or borrower immediately prior to any amendment being put into full force and effect.
- F. Amendments: Any amendments to the terms and conditions of the loan, once granted, and regardless of whether or not it is in default,

shall require approval of the Board. Further, the Board shall determine any fees or the amount of additional consideration it may require from the borrower for such amendment.

#### XXII. AMENDMENT OF POLICY AND PROCEDURE MANUAL:

This Policy and Procedure Manual may be amended from time to time upon recommendation of the Board and with the approval of the Governor.

#### XXIII. EFFECTIVE DATE:

These Regulation governing the policies and procedures for the Economic Development Loan Fund of the Commonwealth of the Northern Mariana Islands shall be effective upon publication in the Commonwealth Register.

Chairman EDLF Board of Director

Carlos S. Camacho Governor

Date: December 27, 1978

bate: Oct. 170ct Co. 1770



### Commonwealth of the Northern Mariana Islands Office of the Governor

Saipan, Mariana Islands 96950

Cable Address: Gov. NAI Saipan

# Economic Development Loan Fund Application for Loan

ame	and Address of Applicant (Street, C	ity, Zone, County and	State)	Date of Applica	tion:			
		n takan yantan dalam da						
				Amount of Loa	n Requested:			
			•					
				Maturity Reque	sted:			
		Telephone No.						
rital	Status (If not a corporation, give n	ame of spouse for each	married partner o	or owner)	2010 13			
)	BUSINESS		Date Establis	hed				
	(a) Principal Products or Service	e						
	b) Employment — The number and the applicant estimates				nployment			
	(c) Principal stockholders — Lis current balance sheet prope	of  Principal stockholders — List names and addresses of principal stockholders with their respective current balance sheet properly signed. Certification may be required.						
	NAME	• • • • • • • • • • • • • • • • • • •	FFICE HELD	PER CENT	OWNERSHIP			
					<u> </u>			
			· ·					
	(d) Receivership — Bankruptcy concern with which such o bankrupt. Yes	fficer has been conne	·	receivership or	adjudicated a			
	PURPOSE OF LOAN Specific Uses Fo	r Which Loan Is Desire	d.c.		Amount			
		et en			antej erset, it skrijs			
٠		Balaman (kiral establis) Balaman (kiral establis)	*					
		A Comment			2. 7 维 			
	Total (This should ag	ree with amount of loa	n requested)	**************************************	La distribuica			

As	of	(date)	_19	

LIABILITIES

ASSETS		LIABILITIE	<b>S</b>
		Notes payable to banks	\$
Cash in	\$	Notes payable to others	\$
Cash on hand	\$		
*Notes Receivable and Trade Acceptance\$	s <b> </b>	*Due to partners, employees, relatives, officers or stockholders	\$ \$
*Accounts receivable Customer's\$	<b>\$</b>	*Due to controlled or allied companies	\$
Merchandise-finished - how valued.	\$	*Chattel mortgages and contracts payable (describe) (monthly payments)	\$
Merchandise-raw material how valued	\$	Federal and State Income Tax	\$
Supplies on hand	<b>\$</b> ]	Accrued liabilities (interest, wages, taxes, etc.)	\$
Stocks and bonds(See Schedule A).	\$	*Other Liabilities	\$
TOTAL CURRENT ASSETS	<b>\$</b>	TOTAL CURRENT LIABILITIES	\$
Real estate (See Schedule B)	\$	Mortgages or liens on real estate (See Schedule B)	\$
Machinery \$Fixtures \$	\$	Reserve for depreciation	\$
Automobiles and Trucks	\$	Reserve for doubtful receivables	\$
*Due from partners, employees relatives, officers or stockholders	\$		\$
*Due from controlled or allied companies	. \$	Capital Paid in	\$
*Cash value of life insurance	\$	Surplus Paid in	\$
*Other Assets (Describe)	\$	Surplus Earned	\$
		Worth (If unincorporated)	Φ
TOTAL	\$	TOTAL	\$

<sup>\*</sup>ITEMIZE ON A SEPARATE SHEET ALL ITEMS MARKED WITH AN ASTERISK. PAGE 166 COMMONWEALTH REGISTER VOLUME 1 No. 5 FEBRUARY 16, 1979

No. of Shares	NAME AND	ISSUED(Describe		BOOK V	ALUE		MARKET VALU	JE
\mount of Bonds	Fully)		<u> </u>	ted	Unlisted	Pri		
			\$	\$		\$	\$	
· · · · · · · · · · · · · · · · · · ·								
			\$.	\$		\$	\$	
		TOTALS	\$	\$		\$	\$	
	TITLET	ESTATE AND IN	PROVE	MENTS				
DESCRIPTION, STREET NUMBER, LOCATION	PROPER IN NAME		N La		mprovements	MORTG OR LIE		R OF
								<u> </u>
						·		
(4) SUMMARY	OF COLLA	TERAL OFFEREI	BY A	PPLICAN	T AS SEC	CURITY F	OR LOAN*	
Collateral Now Owned	OF COLLA	Net Book Value (Costs Less Depreciation)	<del></del>	Applicant's Appraised Value	s NOT	TO BE US	ED BY APPLICA	
Collateral Now		Net Book Value (Costs Less	<del></del>	Applicant's Appraised	s NOT	TO BE US	ED BY APPLICA	
Collateral Now Owned  ID & IMPROVEMENT		Net Book Value (Costs Less	<del></del>	Applicant's Appraised	s NOT	TO BE US	ED BY APPLICA	
Collateral Now Owned  ID & IMPROVEMENT BUILDINGS	Cost	Net Book Value (Costs Less	<del></del>	Applicant's Appraised	s NOT	TO BE US	ED BY APPLICA	
Collateral Now Owned  1D & IMPROVEMENT BUILDINGS WACHINERY & EQUIPME	Cost	Net Book Value (Costs Less	<del></del>	Applicant's Appraised	s NOT	TO BE US	ED BY APPLICA	
Collateral Now Owned  ID & IMPROVEMENT  BUILDINGS  MACHINERY & EQUIPMEN  AUTOMOTIVE EQUIPMEN	Cost	Net Book Value (Costs Less	<del></del>	Applicant's Appraised	s NOT	TO BE US	ED BY APPLICA	
Collateral Now Owned  ND & IMPROVEMENT BUILDINGS  MACHINERY & EQUIPME AUTOMOTIVE EQUIPMENT FURNITURE & FIXTURE	Cost	Net Book Value (Costs Less	<del></del>	Applicant's Appraised	s NOT	TO BE US	ED BY APPLICA	
Collateral Now Owned  ID & IMPROVEMENT BUILDINGS MACHINERY & EQUIPME AUTOMOTIVE EQUIPMENT FURNITURE & FIXTURE OTHER	Cost  ENT  NT	Net Book Value (Costs Less	<del></del>	Applicant's Appraised	s NOT	TO BE US	ED BY APPLICA	
Collateral Now Owned  ID & IMPROVEMENT BUILDINGS MACHINERY & EQUIPMENT AUTOMOTIVE EQUIPMENT FURNITURE & FIXTURE OTHER	Cost ENT S	Net Book Value (Costs Less Depreciation)	<del></del>	Applicant's Appraised	s NOT	TO BE US	ED BY APPLICA	
Collateral Now Owned  ID & IMPROVEMENT BUILDINGS MACHINERY & EQUIPMENT AUTOMOTIVE EQUIPMENT FURNITURE & FIXTURE OTHER	Cost ENT S	Net Book Value (Costs Less Depreciation)	<del></del>	Applicant's Appraised	s NOT	TO BE US	ED BY APPLICA	
Collateral Now Owned	Cost ENT S	Net Book Value (Costs Less Depreciation)	<del></del>	Applicant's Appraised	s NOT	TO BE US	ED BY APPLICA	
Collateral Now Owned  ND & IMPROVEMENT BUILDINGS  MACHINERY & EQUIPMENT AUTOMOTIVE EQUIPMENT FURNITURE & FIXTURE OTHER  TOTAL NOW OWNED To be acquired/Complete 1	Cost  ENT  S  S  st and 2nd Colu	Net Book Value (Costs Less Depreciation)		Applicant's Appraised	s NOT	TO BE US	ED BY APPLICA	

SCHEDULE A

	Please apotential as se	e (5) year period. submit feasibility stu et forth in income s ets, Notes and Mortg	and cash project	<del>-</del> -	n and economic	evaluation of
То	Whom Payable	l Original Amount	Original Date		e of erest   Maturity	Monthly Payment Security
	• • • • • • • • • • • • • • • • • • •		and the second of the second o			·
			•			
	<del></del>	**************************************				
	· · · · · · · · · · · · · · · · · · ·		•			
(5)	AS ADDIT	TIONAL SECURITY,	PAYMENT OF	THE LOAN	WILL BE GUAR	RANTEED BY
	(Each pri	Name and Address of ( incipal must submit a si of the same date as the	gned personal bala			orth Outside of it in Applicant any
٠					\$	
(6)	MANAGEMEN compensation, columns).	T (1), Names of all including salaries, be	officers, direct onuses, fees, wi	ors or partner thdrawals, etc.	rs and their annu (Complete all	al (
	Name	Annual Compensation	Office Held	Per cent Ownership	Net Worth Outside of Appl	Insurance Carried for Benefit of App
			CH SEPARATE SHEE			
(7)	RECE	NT EFFORTS TO O	BTAIN CREDI	Γ (For Direct	Loan Applicants	Only):

If business is new and not yet in operation, submit set of income and cash projection

EDLF is authorized to make loans to business enterprises only when the financial assistance is not otherwise available on reasonable terms, is also empowered to make loans in cooperation with banks or other lending institutions through agreements to participate on an immediate or deferred basis. Therefore, applicant must furnish the information required below regarding efforts made within 60 days preceding the filing of this application to obtain credit from banks or other sources. Letters declining to extend credit as well as declining to participate with EDLF must be obtained from the following lending institutions: (a) The applicant's bank of account; and (b) If the amount of the loan applied for is in excess of the legal lending limit of the applicant's bank or in excess of the amount that the bank normally lends to any one borrower, then a refusal from a corre-

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spondent bank from any other le cover the loan applied for. Thes loan requested and reasons for re	nding institution whose se letters must containefusal, and be attached	se lending capacity is adeq n date of application amou d to this application.	uate to unt of
CREDIT INFORMATION - ion submitted in connection with institution agreeing below to parti account and (Insert name of other	- Applicant expressly this application and cipate in such loan of er financial institution	authorizes disclosure of all any resulting loan to the or, in none, to its bank ( , if desired)	informa- financial s) of
	the second second		
PARTICIPATION - Will any	and the second of the second o	트 스타이트 그 시간 회에는 하나는 일하는 사람들이 다른다.	
requested? Yes No ticipation agreement at the bottom		shall execute application f	or par-
CERTIFICATION			
I HEREBY CERTIFY THAT:			
(a) The Applicant has any fee or other compensation		any obligation to pay dire in hereby applied for.	ctly,
(b) All information contrue and complete to the best mitted for the purpose of induby a bank or other lending insplied for is approved. Applican	knowle <mark>dg</mark> e and belief wing EDLF grant a lo stitution, to applicant.	oan or to participate in a way whether or not herein a	sub- Ioan ip-
any surveys, title or mortgage personnel with consent of appli	examinations, appraisal	s, etc., performed by non-l	EDLF
-	(INDIVIDUAL, GENERA	AL, PARTNER, TRADE NAME OR CO	RPORATION)
$B_{Y}$ _			
25 -			
Title_			
porate Seal			
•			
est(TITLE)			
	BANK OR OTHER FIN		
propose to make a (check on):	Deferred participatio	on Ioan Bank Share	%
	EDLF Share	%	
	· ————————————————————————————————————	tion loan with bank to mal	ke and
Commi			
	···•	tion loan with EDLF to ma	
	service Bank Share_	%	
19 TO 18 FEBRUARY	EDLF Share		

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tion	e Applicant names on page 1 of this application. We hereby make applica- for the type of participation agreement checked above, subject to the follow- loan condition (use separate sheet if necessary):
	Interest to be payable monthly at the annual of% on the unpaid principal amount of the loan advanced by the bank.
. S	Without the participation of EDLF to the extend applied for we would not be willing to make this loan. In our opinion, the financial assistance applied for is not otherwise available on reasonable terms.
	(NAME AND ADDRESS OF BANK)
Date:	19(AUTHORIZED OFFICER)

# NORTHERN MARIANA ISLANDS LONOMIC DEVELOPMENT LOAN FUND

CASH PROJECTION FOR \_\_\_\_\_ PERIOD \_\_\_\_\_

CASH PROVIDED	First Six Months	Second Six Months	First Year	Second Year	Third Year	Fourth Year	Fifth Year
Net Income After Taxes (EDLF-16)				".			
Add Back Depr & Amortization		· · · · · · · · · · · · · · · · · · ·		* 1 ** ** ** and and an and an and an and an and an and an an and an			
Add Back Depr & Amortization  Equity Investment  1. TOTAL	<del>:                                    </del>					· · · · · · · · · · · · · · · · · · ·	
				<del>-</del>	<del>-</del>		
			· · · · · · · · · · · · · · · · · · ·		· · · · · · · · · · · · · · · · · · ·		
1. TOTAL CASH DISBURSED Equipment Contracts		The second secon					
Equipment							
Contracts							
Notes							
Increase in Inventories							
Repayment of loan from Stockholders	· · · · · · · · · · · · · · · · · · ·						
2. TOTAL						· · · · · · · · · · · · · · · · · · ·	
3. CASH AVAILABLE (1 minus 2)							
3. CASH AVAILABLE (1 minus 2) 4. CASH DEFICIT (2 minus 1)			TA CONTRACTOR		<del>-</del>		
5. CUMULATIVE REQ/SURPLUS						· · · · · · · · · · · · · · · · · · ·	

- NOTES: (1) Exclude loans, advances, investment, etc. not already formalized and committed.
  - (2) Round off all figures to even dollar amounts.
  - (3) Do not fill in both lines 3 and 4, only one or the other for each period.

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ALES OR INCOME

ROSS PROFIT

Utilities

Insurance

**Supplies** 

Interest

Miscellaneous

INCOME TAXES

Rent

OST OF SALES OR MFG

Depreciation and Amortization

Maintenance and Repairs

Professional Services

Taxes and Licenses

TOTAL OPERATING EXPENSES

NET INCOME BEFORE TAXES

PERATING EXPENSES

Wages and Salaries

# NORTHERN MARIANA ISLANDS ECONOMIC DEVELOPMENT LOAN FUND

	JECTION FOR PERIOD				······································	
	FI	RST SIX MO	NTHS ACTIV	ITY		First
1	2	3	4	5	6	6 Month Total
				-		
			·			
,						
•						
<del>- Like - projekter - 1 - kristorio (</del>						

# PERSONAL FINANCIAL STATEMENT

	As of		, 19			
Name:	<u> </u>	l	Employed by:	<u> </u>		
Address:	Address: Position:		Age: Name of Spouse:			
If Employed Less Than 1 Year, Previous Er	mployer:					
ASSETS	DOLLARS	CENTS	LIABILITIES	DOLLARS	CENTS	
Cash in bank(Give Name)			Notes payable(Give Name)			
(Give Name)			Notes payable(Other)			
Accounts Receivable—Good Stocks and Bonds (Schedule B)			Accounts payable			
Notes Receivable—Good			Contracts payable(To whom)			
Cash Surrender Value Life Insurance			Contracts payable(To whom)			
Autos(Year-Make) (Year-Make)  Real Estate (Schedule A)			Real Estate Indebtedness (Schedule A)			
Other Assets (describe)  1			Other Liabilities (describe)  1			
3. 11 (1) (1) (1) (2) (3) (1) (1) (1) (1) (1) (1) (1) (1) (1) (1			3			
<b>4.</b> ////			4TOTAL LIABILITIES			
TOTAL ASSETS			NET WORTH TOTAL			

### PERSONAL FINANCIAL STATEMENT

	As of		, 19		
Name:		E	mployed by:		
Address:		Position:	Age: Name of S	pouse:	
If Employed Less Than 1 Year, Previous Em	nployer:				
ASSETS	DOLLARS	CENTS	LIABILITIES	DOLLARS	CENTS
100 mm 10					
Cash in bank (Give Name)			Notes payable(Give Name)		
(Give Name)			Notes payable(Other)		<u> </u>
Accounts Receivable—Good			Accounts payable		
Stocks and Bonds (Schedule B)			Taxes payable		
Notes Receivable—Good			Contracts payable(To whom)		
Cash Surrender Value Life Insurance			Contracts payable(To whom)		
Autos (Year-Make) (Year-Make)			Real Estate Indebtedness (Schedule A)		1
Real Estate (Schedule A)Other Assets (describe)			Other Liabilities (describe)		
2			1 2		
ar <b>y</b> and more a Santana and a second			3		
4,			4		
5			TOTAL LIABILITIES NET WORTH		
TOTAL ASSETS  TOTAL ASSETS  TOTAL ASSETS  TOTAL ASSETS  TOTAL ASSETS			TOTAL		
in the first devices of the contract of the co			1 Z. M. 1965 - 12 200 - 12 - 12 - 12 - 12 - 12 - 12 - 12 -		

PAG	ANNUALINCOME	DOL	LARS	CENTS
PAGE 174	Salary			
СОМИ	Salary (wife or husband)			
MNO	Securities Income			
EALI	Rentals			
H REG	Other (describe)			
STER	2			
NOTO	3			
IME I	4			
No. 5	5			
COMMONWEALTH REGISTER VOLUME I No. 5 FEBRUARY 16, 1	TOTAL INCOME			
ARY	LESS - TOTAL EXPENDITURES			
16, 1 79	NET CASH INCOME  (Exclusive of ordinary living expenses)			

ANNUAL EXPENDITURES (Excluding Ordinary Living Expenses)	DOL	LARS	CENTS
Real Estate payment (s)			
Rent			
Income Taxes			
Insurance Premiums			
Property Taxes			
Other (describe—include installment other than real estate)			
1,		· · · · · · · · · · · · · · · · · · ·	
2			
3			
TOTAL EXPENDITURES			

The undersigned certifies that the above statement (or in lieu thereof, the attached statement, as the case may be) and supporting, both printed and written, give a full, true, and correct statement of the financial condition of the undersigned as of the date indicated.

DATE SIGNED	w.,	SIGNATURE	

SCHEDULE A REAL ESTATE					
Location and Type of Improvement	Title In Name of	Estimated Value	Amount Owing	To Whom Payable	
		\$	\$		
		~			
		:			
			1 1 1 1 1 1		

SCHEDULE B STOCKS AND BONDS						
Number of Shares Amount of Bonds	DESCRIPTION	Current Market On Listed	Estimated Value Unlisted			
		\$	\$			
			*			
· · · · · · · · · · · · · · · · · · ·						
		·				
		·				
			4. V 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4. 4.			

If additional space is needed for Schedule A and/or Schedule B, list on separate sheet and attach



# Commonwealth of the Northern Mariana Islands Office of the Governor

Saipan, Mariana Islands 96950

Cable Address: Sob. AMI Saipan

# ADDITIONAL INSTRUCTIONS FOR GUIDANCE OF APPLICANTS IN PREPARING EDLF LOAN APPLICATION

The information required by this loan application is the minimum necessary for proper evaluation and is similar to that required by most private banks not having previous knowledge of the applicant. These minimum requirements may be supplemented by any additional data which would be of mutual benefit to the applicant and EDLF. If additional space is required for completion of the information requested in the application, or additional data the applicant desires to submit, supplemental attachments should be prepared and submitted in the same number of copies as the application. Do not condense the information furnished at the expense of clarity.

Processing of a loan application will be delayed if it is not fully and properly completed.

A full explanation of the requirements of certain headings of the application is listed below:

Item 1 — BUSINESS: Attach to application a summary description of the business; include kind of business, industries sold, sales force employed or sales agents used, relative size and a brief history showing growth and changes, if any, in structure (i.e. individual to partnership, individual or partnership to corporate and operations. Attach advertisements or catalogs, if available. State corporate reorganization or arrangements. EMPLOYMENT: If employment is seasonal with substantial difference between peak and low employment levels, show the average monthly employment during the past year.

Item 2 - SPECIFIC USES FOR WHICH LOAN IS DESIRED: Allocate the loan to specific purposes such as purchase of machinery, working capital, construction of building, etc.

On the supplemental attachment:

- (a) Comment briefly on the reasons for filing this loan application and the benefits which will accrue to the business if the loan is obtained.
- (b) If construction is involved, state cost and whether such cost is estimated or based on a firm bid, source of any additional funds which may be required to complete the construction. Furnish plans and specifications, if available at time of filing application, they must be submitted for EDLF approval prior to loan disbursement if loan is granted.
- (c) Where purchase of machinery and equipment is involved, furnish a detailed list of items to be purchased, name of vendor, the cost thereof, and expected date of delivery. If cost is based on firm bid or estimate, state source.

Item 3 — BALANCE SHEET: Detailed year-end balance sheets must be submitted for the past three years or all previous years if company is less than three years old. Personal balance sheets submitted by guarantors and/or principals or management must be signed by the persons whom they are submitted.

If an outside accountant is regularly employed, balance sheets and profit and loss statements shall be the complete reports as prepared by him, including his comments and certification or qualifying statements. Balance sheets prepared by others shall show the applicable date of the information; be signed by the proprietor, a partner or an authorized officer of the applicant and show the date so signed.

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Balance sheets and profit and loss statements also must be submitted for affiliates and subsidiaries, if any. If affiliates or subsidiaries exist, furnish information concerning each, including percentage of ownership, manner of intercompany transactions, and methods of adjustment of inter-company transactions.

Fixed Assets: In the event any or all fixed assets have been written up in value, submit details including the amount, date effected, and justification for such appreciation.

Notes Payable to Officers, Directors and Stockholders: Show individual payees and the amount due each. Explain origin of debt and whether payees will agree not to require payment thereon during the term of the EDLF loan. If not, explain in detail.

Earned Surplus: Only net profits retained in the business are to be included in this account.

Capital Surplus: This account is to include all surplus except earned surplus as referred to above. (Paid in, revaluation of assets, etc.)

The application requires the following additional information for items marked with an asterisk:

Other Assets: Itemize and comment, if necessary.

Due From Controlled or Allfed Companies: Itemize these headings separately.

Due From Officers, Directors and Stockholders:

Explain how such items originated and when they are to be paid. If secured, furnish details. If collection is not anticipated, furnish estimate of probate loss.

Notes & Accounts Receivable: Itemize these headings separately. Show notes and accounts receivable by ageing - under 30 days, 30 - 60 days, etc.

Accounts Due Officers or Stockholders: Show individual payees and the amount due each.

Accounts and Notes Due Affiliates: Explain origin of debt and whether payees will agree not to require payment thereon during the term of the EDLF loan.

Contingent Liabilities: Accounts or notes receivable discounted or sold with endorsement or guarantee and all other contingent liabilities must be listed with explanation.

Litigation: Details must be given of any pending litigation, whether applicant be plaintiff or defendant or which involve the management.

# Item 4 — SUMMARY OF COLLATERAL OFFERED BY APPLICANT AS SECURITY FOR THE LOAN: This is a summarization of the detailed listing on Item 4.

If collateral is to be acquired with proceeds of loan or otherwise, describe the collateral in detail (Serial Number may be omitted) with the notation "To be acquired".

- Show exact cost. If assets were acquired from a predecessor company at a pride other than cost less depreciation, give details.
- The figures to be entered in the net book value column must agree with the figures shown in the balance sheet, on page two (2) of the application, except for the assets, if any, not being offered as collateral and non-business assets, if any, which are being offered to secure guarantees.
- If a recent appraisal has been made of the collateral offered, it should be submitted with the application and the summary figures entered in the column headed Applicant's Appraised Value. If a recent appraisal is not available, ask the EDLF office if it is necessary to have an appraisal made.
- Any leases on land and buildings must be described, giving date and term of lease, rental, name and address of owner, past due rent, if any, and whether or not the owner holds a stock or other interest in the applicant.

#### LIST THE FOLLOWING INFORMATION ON A SUPPLEMENTAL ATTACHMENT:

Name of Insurance Company Type of Coverage Amount and Expiration Date

- Item 6 MANAGEMENT: For each person listed give age, education, technical training, the length of time associated with applicant and resume of business experience with other firms. Personal balance sheets submitted by proprietors, partners and each stockholders with 20 percent or more ownership, must be signed by the person for whom they are submitted.
- Item 7 RECENT EFFORTS TO OBTAIN CREDIT: The EDLF provides that loans can be made only if the financial assistance applied for is not otherwise available on reasonable terms. Such availability of credit not only refers to banks and other normal sources but also to the personal credit and/or personal assets of the owner, partners or stockholders, as well as to the sale of additional capital stock. Therefore, it must be shown clearly that such sources are unavailable to provide, in whole or in part, the financing desired by the applicant.

BANK PARTICIPATION: A bank or other financial institution willing to participate in the loan applied for in this application, should indicate its willingness to participate by signing the application for a particular agreement on page four (4) of application. It should also outline any conditions deemed advisable for the protection of the Bank and EDLF. The EDLF, in its discretion, may impose additional disbursement on account of the proposed loan.

If the applicant is indebted to the bank, the bank must further state whether any portion of the indebtedness is to be paid out of the proceeds of the proposed loan. It must also state whether any officer of the bank has a financial interest in the borrower and if so the extent thereof. It must indicate whether its correspondent banks are interested in banking the participation offered to EDLF.

After Execution of this application the bank participation in the loan should retain one copy for its files.

GENERAL: Upon receipt of this application EDLF will proceed with its analysis and may call upon the bank or applicant to furnish additional information considered necessary for proper evaluation of the credit factors involved. As soon as action has been taken on the loan, the applicant will be notified and, if approved, will be furnished with a formal loan authorization setting forth the terms of the loan. Disbursement will be made as soon thereafter as the borrower can comply with the terms of the authorization.



# Commonwealth of the Northern Mariana Islands Office of the Governor

Saipun, Mariana Islands 96950

Cable Address: Sov. Link Capall

# **Economic Development Loan Fund**

#### AUTHORITY TO RELEASE INFORMATION

The undersigned hereby authorizes the Northern Mariana Islands

Economic Development Loan Fund (EDLF) to obtain from and/or disclose
to the Government of the Northern Mariana Islands or the Federal

Government or its designated representative or other sources all information in my case files either provided by the Undersigned, obtained
collaterally or originated by EDLF in conjunction with the request for
financial assistance or investment incentive (Qualifying Certificate) or
land lease with EDLF pursuant to its programs.

DATED:	By
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#### COMMONWEALTH OF THE NORTHERN MARIANA ISLANDS

Board of Parole

#### PUBLIC NOTICE

PROPOSED RULES & REGULATIONS ELIGIBILITY CRITERIA FOR PAROLE APPLICATION FOR PAROLE

The Secretary, Board of Parole, Commonwealth of the Northern Mariana Islands on behalf of the Chairperson and in accordance with Public Law 1-8, Title I, Chapter 8, Sections 5 and 6, Commonwealth of the Northern Mariana Islands and other applicable Laws in the Commonwealth, is proposing to promulgate Rules and Regulations to be identified as Rules and Regulations of the Board of Parole, Commonwealth of the Northern Mariana Islands.

The Proposed Rules and Regulations include the following subjects: The duties of the Board of Parole regarding promulgation of Rules and Regulations, Assistance to courts, establishing eligibility criteria for parole, parole hearings, conditions of parole, supervision of parolees, revocation of parole and discharge.

The Proposed Eligibility Criteria for Parole includes the following subjects: incarceration, parole or probation status, criminal status, prohibitions, appearances, acceptances and agreements.

Copies of the Rules and Regulations, Criteria For Parole and Application For Parole may be obtained from the Secretary, Board of Parole, c/o P. O. Box 827 Saipan, CM. 96950.

The Board of Parole is soliciting views and opinions, facts and data for or against the Proposed Rules and Regulations, Criteria For Parole and Application For Parole from the general public.

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Page 2. PUBLIC NOTICE

Anyone interested in commenting on the proposed Rules and Regulations may do so by submitting in writing to the Board of Parole, c/o P. O. Box 827 Saipan, CM. 96950, within 30 days from the date this notice is published in the Commonwealth Register.

February 14, 1979

Marty W. K. Taylor, Secretary

Board of Parole

#### COMMONWEALTH OF THE NORTHERN MARIANA ISLANDS

## BOARD OF PAROLE

WHEREAS, Public Law 1-8, Title I, Chapter 8, Sections 5 and 6, Commonwealth of the Northern Mariana Islands authorizes the Board of Parole to adopt rules and regulations with respect to eligibility criteria for parole, the conduct of parole hearings and conditions to be imposed upon parolees and with respect to revocation of paroles by the Board.

NOW, THEREFORE, BY VIRTUE OF THE FOREGOING, the Board of Parole of the Commonwealth of the Northern Mariana Islands does hereby adopt the following rules entitled "Rules and Regulations", in implementation of Public Law 1-8, Title I, Commonwealth of the Northern Mariana Islands:

Maria of Berolu Reseases and Baselachola

## Board of Parole

#### RULES AND REGULATIONS

#### Section I

1. It shall be the duty of the Board of Parole to promulgate

Rules and Regulations for the operation of the Board of

Parole.

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- 2. It shall be the duty of the Board of Parole to, if requested, to assist the Courts of the Commonwealth, as regards to the supervision of persons placed on probation.
- 3. It shall be the duty of the Board of Parole to establish eligibility criteria for parole.
- 4. It shall be the duty of the Board of Parole to conduct parole hearings.
- 5. It shall be the duty of the Board of Parole to establish reasonable conditions of parole.
- 6. It shall be the duty of the Board of Parole to establish rules and regulations regarding supervision of persons placed on parole.
- 7. It shall be the duty of the Board of Parole to revoke parole for violation of the conditions of parole.
- 8. It shall be the duty of the Board of Parole to enter a final order of discharge when a parolee has performed the conditions of parole.

## Section II.

The ancillary duties of the Board of Parole are as follows: to do everything proper, necessary, advisable or convenient for the duties hereinabove set forth and to do all other things incidental to them or connected with them that are not forbidden by law, or by these rules and regulations.

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Page AME Board of Parole Rules and Regulations

IN WITNESS HEREOF, the undersigned have executed these Rules and Regulations this 30th day of January, 1979.

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Rita C. dabrera, Chairperson

Victor B. Hocog, Vice Chairperson

Marty W. K. Taylor, Secretary

Hedwig V Hofschnieder

David H. Marciano

Fermin C. Maratita

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#### COMMONWEALTH OF THE NORTHERN MARIANA ISLANDS

## Board of Parole

#### Eligibility Criteria For Parole.

Pursuant to the Board of Parole Rules and Regulations (enacted January 30, 1979), Section I, 3., the Board of Parole establishes the following criteria for admission to Parole.

Parole is a privilege, not a right.

- All convicted persons are eligible for the privilege of parole if they meet the following criteria:
  - a. Have been convicted of a crime, finally sentenced and serving a term of imprisonment;
  - b. Are not under parole or probation of this or any other jurisdiction;
  - c. Have no pending criminal charges in this or any other jurisdiction;
  - d. There are not any applicable laws prohibiting the convicted person from being granted the privilege of
  - e. The person must make a formal application for parole to the Board of Parole;
  - f. The person must personally appear at a hearing before the Board of Parole and present evidence to the members present, limited to, why the applicant should be granted the privilege of parole. Written documents can be submitted, for consideration, at any time after the submission of the Application For Parole and up to ten (10) days prior to the final decision of the Board of Parole.
  - g. The person must accept and agree to any and all terms and conditions of parole.
  - h. The person must accept and agree that parole can be revoked for violating any of the terms and conditions of parole at any time by the Board of Parole or its delegates, and is automatically revoked upon arrest, subject to a hearing before the Board of Parole as to why the revocation should not be made permanent.

Dated this 30th day of January, 1979.

. Hofschnieder

Rita C. Cabrera, Chairperson

Chairperson

d H. Marciano

Fêrmin C. Maratita

BOP. EligibilityCriteria for Parole (Jan. 30, 1979) APPLICATION FOR PAROLE

NAME:

What date were you finally sentenced?

For what crimes?

What was the term of imprisonment?

Have you been convicted of other crimes?

If yes, list on a seperate sheet of paper. (Where, When, for what crime(s) and sentence).

Have you ever been on probation or parole before?

If yes, list on a separate sheet of paper. (Where, When, for what crime(s) and did you successfully complete the terms and conditions of the probation or parole)

Have you had any recorded disiplinary action taken against you since you have been imprisoned?

If yes list on a separate sheet of paper. (Where, When By whom and for what reason)

Explain in a letter, addressed to the Board of Parole, and attached to this application, why the Board of Parole should consider your application and why the Board of Parole should grant you the privilege of parole.

I understand that any false, misleading or incomplete application is subject to rejection or cause for denial of the privilege of parole.

Dated:

Applicant for Parole

Northern Mariana Islands ) ss:

full family name)

alty of perjury, that I have read and understand the above executed application for parole; that all statements and attachments contained therein are true and correct to the best of my information, knowledge and belief.

Dated:

Applicant for Parole

We (I), the undersigned witness(s) swear that on the date above written, the Applicant for Parole signed the application and swore under penalty of perjury that (his/her) signature Was true and correct to the best of (his/her) information, knowledge and belief.